



# Growth plan for farm transition

Understanding the roles and abilities of everyone involved in a farm transition is critical for success. What skills do you bring? What can be learned from others in the operation? What needs to be outsourced? This worksheet will help evaluate the strengths of both parties involved – the owner and successor.

### How it works

- 1 Rate your level of knowledge for the following management skills. Choose basic, intermediate or advanced from the dropdown.
- 2 Compare and discuss results.
- 3 Document next steps and develop a plan to fill any knowledge gaps.

Skills	Owner	Successor	Next steps
Farm production management			Example: attend an FCC workshop
Finances			
Marketing			
Personnel/Hiring			
Organization/Developing systems and processes			
Communication			
Change management			
Leadership			
Problem-solving			
Negotiating			
Other			

Source: Pennsylvania Farmlink (2013)

## Let's talk transition

No matter where you are in the process, we have the tools and resources to help you make your farm transfer a success.

[Get started today](#)